



Hands-On Trucks Draws A Young Crowd

Hands-On Trucks is an annual event held at Imagination Station that brings together a large exhibition of local vehicles along with the people who drive them.

This year's event was on August 23 in the parking lot outside Imagination Station and included fire trucks, ambulances, military vehicles and a variety of service trucks. It was a fun way for children to learn more about science, engineering and technology through hands on experiences.

Henry Poor Lumber participated in Hands-on Trucks by sending our 24' Moffet Truck operated by Chris

Skadberg and our 72' boom truck operated by Derwin Brown. Both Chris and Derwin were able to show local children and their parents an up close and personal view of what these vehicles do every day.

Chris commented, "We had a lot of fun with the kids. It was nice to be able to put smiles on their faces, especially when they learned to pull the air horn. They really got excited."



Chris Skadberg (L) and Derwin Brown took part in the recent Hands-On Truck event in Lafayette.

Premium Tile Now Available

Flooring Express is introducing the newest Armstrong product—AlternA Groutable Tile. This product is an innovative alternative to natural stone and ceramic tile.

AlternA offers a variety of natural stone designs and colors. These include a selection of high-end slate, quartz and travertine flooring designs that give your new floor a dramatic look.

This groutable vinyl tile provides a durable, comfortable surface that is easy to care for and comes with a Lifetime Limited Residential Warranty and a 5-Year Limited Light Commercial Warranty.

To see the wide variety of color and design options, stop by Flooring Express and take a look at the AlternA display. We'll be happy to answer any of your questions.



Drive Away Hunger Nail Driving Competition

Bring Your Hammers and Sign Up for the "Drive Away Hunger Nail Driving Competition". All Proceeds Benefit Food Finders Food Bank \$320 Paslode Nail Gun to the Winner
When: October 31st
11:00 am — 1:00 pm
Where: Henry Poor Lumber

For details and to sign up stop by Henry Poor.



Food Finders Food Bank Food Drive Oct 1-Dec. 1

Drop off nonperishable food items at Henry Poor Lumber or Flooring Express. Help us reach our goal of providing 1000 meals!

Learning More From Our Industry Peers

The annual Executive Council on Construction Supply for independent building material suppliers was held in September at the Silverado Conference Center in Napa, CA. Jay Andrew, Tom Andrew and Jeff Hall from Henry Poor Lumber made the trip out west.

During the two day conference, owners and senior managers from a number of independent, non-competing construction suppliers from around the country met to study the marketplace, identify emerging opportunities, and develop strategies to capitalize on them.

One of the highlights was

hearing from Jim Dunn, chairman of the Oklahoma Branch of the Kansas City Federal Reserve Board and getting his insights on current and future economic trends.



Checking out the local sites: L-R: Jeff and Denise Hall; Michelle and Jay Andrew, and Sarah and Tom Andrew.

Tom Andrew took part as one of the leaders in a panel discussion on wood packaging and manufacturing operations. Other group discussions covered multi-family housing and commercial market opportunities.

As part of the program, Jay, Tom and Jeff also had a chance to learn more about Central Valley Builders Supply and tour their facility. Jay commented, "It is always beneficial to see how others run their business. It also allows you to better understand what they are doing to meet their customer's expectations."

On a more relaxing note following the conference, Jay, Tom and Jeff, along with their wives, had an opportunity to explore the Napa Valley wine country and sample some of the local product.

Susan Kirts — Likes to Horse Around

Susan Kirts has been directly involved in purchasing building materials and other items at Henry Poor for the past 8+ years. Today she is responsible for buying a large portion of all the building materials.

For those who may not be aware, buying large quantities of lumber takes a good understanding of the lumber market. With the way lumber prices can fluctuate, it is a challenge to always know when to buy. Susan notes, "You have to really pay attention to know when it is the right time to purchase product."

One of Susan's other duties over the past few years has been to organize the monthly cookouts at Henry Poor. She says she's not quite sure how she got roped into this role, but



Susan Kirts at a recent competition.

she enjoys making sure their customers are happy and well fed.

In her off hours, Susan, as you can tell from the picture, shows her top ranked Palomino quarter horse at horse shows around the Midwest. This fall she'll be heading for Tulsa, OK to wrap up this season. We wish her the best.

Henry Poor Lumber Holds Breakfast Seminar

On September 9 Henry Poor Lumber hosted a breakfast seminar on Marvin Window & Door Installation Tips and Techniques.

We'd like to thank Tim Houze and Randy Geringer from Marvin for showing our guests the many features and benefits of their product.



Randy Geringer at our recent seminar.

Henry Poor Lumber

3315 Brady Lane
Lafayette, IN 47909
(765) 474-1388
www.henrypoor.com

Store Hours
7:00 AM - 5:30 PM M-F
8:00 AM - 1:00 PM SAT

Flooring Express

2665 Maple Point Ln
Lafayette, IN 47905
(765) 447-4663
www.flooringexp.com

Store Hours
8:30 AM - 6:30 PM M-F
10:00 AM - 4:00 PM SAT