

June 2011

**HENRY
POOR**
More Than A
LUMBER CO.

(765) 474-1388
www.henrypoor.com

HENRY POOR LUMBER CO.
HOME WORKS

The Yardstick

New Synthetic Roofing Underlayment

Henry Poor Lumber now carries **Grip-Rite ShingleLayment** the only roofing underlayment with the performance of a synthetic underlayment, and the finished look of a shingled roof.

Outperforms Felt

ShingleLayment outperforms felt, is installer friendly, and provides both durable temporary cover and

long lasting water shedding protection.

Lightweight, Durable

This product is a lightweight, woven polypropylene underlayment coated with a non-skid TPO. ShingleLayment possesses very high tensile and tear strength that resists tearing, ripping and blow offs from high wind exposure. It can

be used in any code compliant mechanically attached roofing application.

Reduces Water Penetration
ShingleLayment is used on steep slope roofs beneath shingles, battened tiles, metal, slate, wood shake and shingle and simulated slate/shake prepared roof coverings. It is designed to reduce leaks caused by wind driven rain penetrating primary roof coverings, and as an excellent temporary cover on exposed roof systems.

Stop by our store and we'll be happy to show you how this product can save you time and money.



Great Food, Great Fun At HP/HW Cookouts

Rain or shine the first two Summertime Cookouts hosted by Henry Poor and Home Works have drawn a large contingent of hungry guests. Thanks to Susan Kirts, who does the cooking and organizing, and Brian McCoy who mans the grill, everyone has been treated to some great meals. We would also like to thank

Guardian Building Products for sponsoring and being available to answer questions on their new products at the first two events.

We look forward to seeing everyone at our upcoming cookouts on June 24, July 29, Aug. 26, Sept. 30, Oct. 28.



Jim Andrew greets Jay (L) and Leon Benner at the May cookout.

Commodity Report— June 2011

By Jim Andrew

Futures markets activity has many feeling prices are at the bottom. Demand is accelerating after months of cautious buying. Tornado related purchases are up as truss plants increased purchases along with greater activity in 2x4 & 2x6 pre-cut orders.

Yellow Pine 2x8,10 & 12

Prices were unchanged with most production being dedicated to decking products.

Spruce Pine Fir 2x4 & 2x6
S-P-F prices have firmed due to off shore shipments and already decreased retail inventories. Stud prices are up modestly.

OSB

Reduced production has led to an uptick in OSB prices although wet weather and lack of housing construction are keeping prices in check. Some mills believe more curtailments are needed.

Fuel Surcharges

Fuel surcharges continue to increase on all products. On future jobs we suggest factoring increased fuel prices into your job costs.

This may be one of the best times to purchase lumber we have seen in a long time. It won't stay at these levels indefinitely. We recommend contacting your customers and getting that job started now!

Henry Poor Lumber welcomes new team members: Brett Weston and Jared Leuck

Summer Hours

7:00 AM-5:30 PM M-F
8:00 AM-1:00 PM Saturday

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(765) 447-4663

www.homeworksindiana.com

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HP/HW Contribute to Community Causes



Team HP: (L-R) Charlie Davis, Justin Woodruff, Debbie Davis, Jay Andrew, Bart Burrell

National Football Foundation

The dynamic team of Charlie and Debbie Davis, Justin Woodruff, Jay Andrew and former Purdue football standout Bart Burrell donned their bowling shoes on April 30 to raise scholarship funds for the Joe Tiller Chapter of the National Football Foundation. The team placed second and plans to return for next year's rematch.

Lemonade Day

On May 1, Henry Poor supported the young entrepreneurs taking part in Lemonade Day by providing building materials for their stands. This event, sponsored by Greater Lafayette Commerce, gave young people an opportunity to learn more about starting and running their own businesses.

Lafayette Green Tour

May 7th found Tom Andrew taking part in Lafayette's first "Green Tour". In conjunction with Green Goose Homes, Tom spoke with visitors about the energy conservation and sustainability features built into this featured home and the role Henry Poor and Home Works played in providing materials.



Margaret Lemon and Jay Andrew outside HW.

Food Finder's Food Bank

Margaret and Dave Lemon along with Jay Andrew assisted individuals who took advantage of last month's Mobile Food Bank held outside the Home Works showroom. Food Finder's Food Bank distributes more than 2.5 million pounds of food annually to a network of non-profit organizations that work to alleviate hunger throughout north Indiana.

Tony Leininger Enjoys Something New Every Day

Tony Leininger enjoys working with someone or something new every day. In his role as a sales associate for Home Works, Tony works closely with new construction builders and home buyers to help select the flooring products that will make their new home stand out. This entails working with trim and wall colors; flooring plans; and taking into account a room's planned use when making choices between tile, hardwood, carpet or vinyl flooring.

Tony hails from Rochester, Indiana and received a Mechanical Engineering degree from Purdue. After working eight years doing CAD design for a company located in Rochester, he moved to Lafayette for more opportunities where he joined Home Works in October 2006. Tony's technical background comes in handy when he has to make last minute adjustments to accommodate floor plan and other design changes to a project.

Tony and his bride of eight months, Traci, live in West Lafayette. He and Traci enjoy attending Purdue football and basketball games.

Tony is also an avid runner who participates in local triathlons and road races.



Tony Leininger

Give Tony a call at 765-447-4663.

New Home Works Associates

Please welcome **Susan Brutus** and **Ron Thomas** to Home Works. Susan and Ron have extensive experience in cabinets/countertops and flooring, respectively. Give them a call at 765-447-4663.