



## Young Entrepreneurs Sweeten Lemonade Day 2012

Providing young entrepreneurs the opportunity to learn firsthand what running your own business is like is the goal of Greater Lafayette Commerce's Lemonade Day. It is a free citywide educational program designed to teach youth how to start, own and operate their own business. Kids of all ages learn to set goals, design a plan, secure investors, create a product, make a profit and give back to their community.

Henry Poor Lumber once again took an active role in promoting this program



Lemonade anyone?

and supplying materials to construct a lemonade stand. Tom Andrew worked with Frontier

Communications to present pre-cut lemonade stand kits to two lucky participants through a drawing held at the Hanna Center.

Tom remarked, "We had a lot of fun watching how excited the kids got, and how seriously they took this project. It is our second year supporting this event and one we feel really helps young people better understand how small businesses work."

Lemonade Day was held on May 19 when lemonade stands of all types and sizes popped up around Greater Lafayette. Prizes were given for best-tasting lemonade, best booth



(L-R) Tom Andrew, Dave Sorg, Frontier Comm.; Hanna Center kids, Andy Rummel, Salin Bank; Nancy Sells, GLC

and best business. We are sure that all these young entrepreneurs made Lafayette a "sweeter" place with all their hard work. We would like to thank Dave Sorg at Frontier Communications for teaming up with us to support this fun and educational community event. We look forward to participating again next year.

June 2012

## Summer Time Cookouts Off To Super Start

We've had a great time serving many of you lunch during our first two monthly cookouts. We'd like to thank our sponsors Guardian and Prime Source for helping out.

### Upcoming Cookout Dates

Join us on June 29, July 27, Aug. 31, Sept. 28 and Oct. 26.

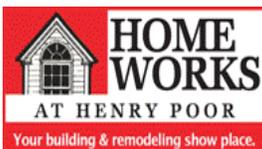


(L-R) Chris Fredrick, Prime Source Building Products; Joe Cutter, One Cutt Framing; Jay Andrew

## Henry Poor Lumber Warehouse Sale June 29 - 30

Don't miss our Warehouse Sale on June 29 and June 30 at our Brady Lane location. Check out the wide selection of overstocked building materials, tools and specialty products at great prices.

**See You Then!**



# Decking & Railing Sale! GOING ON NOW

## Cabinet Specialist Visit Medallion Cabinetry

by Susan Brutus

Chuck Mooney, Adam Snipes and I recently visited the Medallion Cabinetry manufacturing facility in Culver, IN. This plant is one of eight cabinet manufacturing operations located in the United States. Medallion's corporate headquarters is in Waconia, MN.

The purpose of our visit was to observe the manufacturing process step-by-step, from receiving the raw goods to loading a completed cabinet order onto the waiting truck. Each of the us were encouraged to ask questions and each one was answered thoroughly. Although some of us had been to cabinet manufacturing plants previously, it was fascinating to see how each company does it differently. I believe we all came away with additional information and skills to assist us in better serving our customers with more thorough product knowledge on the Medallion line.

## Clear-Blue-Green Has Positive Impact

At the April Industrial Luncheon hosted by Greater Lafayette Commerce, Henry Poor Lumber was featured as an area business that has benefited from being part of the Clear Blue Green program. Since its inception a number of local companies have obtained Clear Blue Green certification which recognizes innovative businesses that are committed and engaged in environmentally responsible operations and practices. It indicates that they have met selected standards geared to preserving our

natural resources and improving the environment.

As part of the CBG presentation, it was noted that since being certified in 2010, Henry Poor Lumber has continued to find ways to improve on their initial rating. To conserve energy they are now pooling deliveries and utilized software to analyze delivery routes. Additionally they have reduced their water usage, are recycling pallets, and researching paperless invoicing systems.



(L-R) Susan Brutus, Chuck Mooney and Adam Snipes after visiting Medallion.

Tom Andrew commented, "It's amazing how small changes can make a big impact over time and help preserve our natural resources and conserve energy. Being part of the Clear Blue Green initiative has encouraged us to think 'green' as we do our everyday activities."

## Lisa Hornaday — Helping The Sales Team Anyway She Can

Lisa Hornaday serves as Henry Poor's Inside/Outside Sales Coordinator where she is the "right hand" assistant to the sales team. In this role she handles many of the day to day demands of meeting customer's schedules and process-



Lisa Hornaday

ing orders. This involves ordering products, creating special orders, setting up delivery schedules, confirming orders, and doing customer billing. With the cabinet lines moving to Henry Poor, Lisa is also the purchasing agent for the cabinet products.

Lisa joined Henry Poor in 2004 in the accounts payable department before moving into the role of sales coordinator. Lisa states, "I love my job because of the people I work

with. They are a special group that makes work fun."

When not tracking down orders, Lisa's hobbies include collecting "Cherished Teddies" ceramic bears, doing yard work, and visiting the many shops in Nashville, IN. Lisa has a daughter who is a sophomore at Auburn University, and a granddaughter she enjoys spending time with whenever she can.

Henry Poor Lumber  
Home Works at Henry Poor

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**Summer Hours**  
7:00 AM-5:30 PM M-F  
8:00 AM-1:00 PM Saturday

Flooring Express

2665 Maple Point Ln  
Lafayette, IN 47905  
(765) 474-1388  
[www.flooringexpress.com](http://www.flooringexpress.com)  
[brandsource.biz/](http://brandsource.biz/)

**Store Hours**  
8:30 AM—6:30 PM M-F  
10:00 AM—4:00 PM SAT