

June 2009

HENRY POOR
More Than A
LUMBER CO.

www.henrypoor.com

HENRY POOR LUMBER CO.
HOME WORKS

The Yardstick

Henry Poor Sponsors Winning Purdue Grand Prix Kart

Henry Poor's sponsorship of the Sigma Chi Fraternity Racing Team helped Sigma Chi capture "The Greatest Spectacle in College Racing", the 2009 Purdue Grand Prix race. Held on April 25th this high speed go-kart race included 33 karts driven by Purdue students. The race covered 160 laps on the newly constructed track built near the Purdue

soccer and tennis facilities.

This year over 3200 fans watched as Travis Iles, an Industrial Management major from Mount Vernon, IL, brought the Sigma Chi kart over the finish line in first place.

The Sigma Chi Racing Team would like to thank Jim, Jay and Tom Andrew



2009 Grand Prix Winner

(all Sigma Chis) for their support and providing the warehouse/testing facility for the team as they built and prepped the kart for the race and time trials.

TOM ANDREW AWARDED CERTIFIED GREEN PROFESSIONAL DESIGNATION

Tom Andrew, of Henry Poor Lumber & Home Works recently became one of the select group of professional builders, remodelers, and industry professionals nationwide who completed the course work required to earn the Certified Green Professional (CGP) designation. CGP



Tom Andrew

graduates have knowledge of the best strategies for incorporating green building principles into homes and remodeling projects.

"My goal of attaining this certification is to be able to provide advice and support as our customers look to incorporate green technologies and concepts into their building projects," noted Tom Andrew. "I would enjoy the chance to pass on what I've learned to anyone

who gives me a call or stops by our store," Tom added.

The CGP curriculum incorporates training by leading building industry practitioners and academics on a range of topics, including strategies for incorporating green-building principles into homes using cost-effective methods of construction, and how green homes provide buyers with lower maintenance, better indoor air quality, and greater energy efficiency.

Lumber Report— May 2009

Traders in 2x4 & 2x6 SPF & studs found sales sluggish when they tried to increase pricing. A mildly improved market developed in Canada. Recent Gains in Western SPF prices and additional mill closures helped producers hold prices.

Southern Pine 2x8, 10 & 12 supplies still outstripped demand. Rain continued to also be a factor in reduced production. If you have any jobs on the near horizon that require any wide 2 x's or timbers now would be a good time to inquire and purchase. Treated lumber is

following the same trend. Now would be the time to purchase any treated needs you have for this summer. This is a great time to build or quote that deck you have been thinking about!!

OSB & Plywood markets were slow at best. Weak demand kept prices in a flat mode. Loads for quick shipment are readily available.

Shingles seem to be holding the March price increase. We haven't seen any weakening in our manufactures pricing. We currently use three separate manufactures

By Jim Andrew

and they are all within pennies per square. With the current oil price run up this further solidifies our manufacturers resolve to keep upward pressure on pricing. Please call for current pricing. There is no extra charge to deliver shingles directly to your roofing project. We have also updated our display on the east side of our building at Concord & Brady. Come take a look or send your customer in and we will assist in color and product selection.

Please call for current pricing on all new projects.

June 2009



www.henrypoor.com

HENRY POOR LUMBER CO.
HOME WORKS

The Yardstick

New Showroom Offers Style, Beauty and Selection

Come visit HOME WORKS new expanded countertop display showroom and see firsthand all the options available to the homeowner looking for just the right look for their new home, and the remodeler, who is updating and refreshing the appearance of an existing kitchen or bath.



One of many options available.

Countertops for kitchens and baths are available an array of materials, styles, and price ranges to satisfy each individual's specific tastes and preferences. Each visitor to our display showroom will see hundreds of countertop options including quartz, granite, cement, solid surface, and laminate.



By being able to compare the full range of colors, textures and benefits of each different material, a discerning homeowner can design in the look and functionality they are seeking.

Home Works carries only the top lines of Cambria, Caesarstone, HanStone, Zodiaq, LG Viatera, Dupont Corian, Meganite, Staron, Formica, and Hartson Kennedy.

Visit our showroom and talk to one of our Home Works associates. Let them help you select the right product that fits your lifestyle and budget. You'll be amazed at the options you have that will turn your kitchen and bath into rooms of distinction and beauty.

Innovative Avaire Flooring Now Available at HOME WORKS

Home Works recently added the **Avaire modular, floating porcelain tile flooring system** to its broad flooring offering. This remarkable product is designed to enable the installer to achieve professional results quickly and cost effectively. Each Avaire tile consists of a **High Quality Porcelain Tile** permanently bonded to an **Interlocking Tray** with a **Rubberized Base**.

products are non allergenic, will not promote fungal growth, and can be reused.

TJ Schwartzel, HOME WORK's General Manager, remarked "that the Avaire product is a cost effective

alternative to traditional tile flooring, particularly for remodelers, who can lay this product over most existing floors."

The Final Look

The **high-quality porcelain** has such a **pure feel** under your feet, and it's soothing to the eye. Our tiles have an exceptional resistance to stain, water, bacteria, odor and scratches. Porcelain is also harder and denser than most other types of tile, which makes it **ideal for high traffic areas**.

Learn More

Stop by HOME WORKS and learn more about a flooring product that provides beauty, long life, and whose installation process saves time and money. Contact one of HOME WORKS associates today!



Place, click, grout — it's that easy.

The non-skid base is self-leveling, sound deadening, and allows for convenient installation over existing hard surfaces. The tray serves as a built-in underlayment which makes the install quick and painless. The interlocking tabs provide precise spacing, Avaire tile is not adhered to the subfloor, so it responds better to structural movement.