

April 2009

**HENRY
POOR**
More Than A
LUMBER CO.

www.henrypoor.com

HENRY POOR LUMBER CO.
HOME WORKS

The Yardstick

THINK GREEN — Indiana Building Green Symposium

THINK GREEN was the theme of this year's Indiana Building Green Symposium held in Indianapolis on March 12 – 13. It was a great opportunity to learn more on how green design concepts can apply to new commercial building, retrofitting older buildings, and new home construction. This symposium attracted some of the top suppliers of green products as well as an impressive list of speakers covering a wide range of sustainability topics.

On display were vendor exhibits promoting energy efficient sustainable build-

ing products and emphasizing the "building science" of construction. This included leaders in roofing, insulation, flooring, furniture, marketing, government groups, and business professionals. Building science assesses the lowest life cycle cost of a project.

At the conference Tom Andrew visited with Purdue President France A. Cordova and asked her about the importance of learning more about green products and services. She replied that green initiatives are part of Purdue's strategic plan and ongoing research is being done in this area. The Energy

Center at Discovery Park will facilitate high-impact projects in support of Purdue's vision to be one of the global leaders in energy conservation. With future funding being made available for green construction projects, this effort could impact Greater Lafayette's building industry.

We'd like to invite you to visit our website at www.henrypoor.com to learn more about our Green Initiative. Please call or contact Tom Andrew at tandrew@henrypoor.com with any questions or ideas you may have.

WINTeQ Certification Seminar Held

Henry Poor Lumber and Henkel/OSI teamed together to conduct a free seminar on "Best Practices for Window Installation" at Henry Poor on March 11th.

Shawn Thayer, a local contractor, commented that the program put on by Henkel/OSI master trainer Joe Flynn was very educational. Bill Solomon, another participant, remarked that what he learned was something he could use immediately. Learning correct window installation procedures prevents potential problems with mold and future builder

liability claims. Each individual who attended received a certification as a WINTeQ Certified Installer. This designation allows the certified installer to offer a 15 year warranty on installation labor when using the WINTeQ procedures and products.

Henry Poor's Jay Andrew commented, "I'm very appreciative that these men took time out of their busy



L-R: Bob Talbott, Adrian Holdcraft, Jason Scheumann and Joed Flynn visit at the OSI seminar.

schedules to attend this training program and learn more about the products we have to offer." Jay noted that anyone who could not attend and would like to become a certified installer can contact jandrew@henrypoor.com.

Upward Pressure Building On Lumber Prices

With some of the latest reports (as of March 25) showing new home sales beginning to climb slightly (4.7%) and the Dow on a small rally, lumber futures are showing an upward trend. These factors combined with several SYP lumber mills in the south planning one week shutdowns, and others still reducing output, and the dealers and mills still be conservative in their forecasts, the inevitable law of supply and demand is pushing lumber prices higher.

Our recommendation is with the uncertainty in the commodity markets that you check with your Henry Poor sales rep before bidding a project as lumber prices may be moving up.

**SPRING
WAREHOUSE
SALE**
Find That Special Item

Friday, April 17
Saturday April 18

Henry Poor Lumber Co.
3315 Brady Lane

Excess Building Materials;
Dent and Dinged Doors
and Windows;
Last Year's Models

April 2009



www.henrypoor.com

HENRY POOR LUMBER CO.
HOME WORKS

The Yardstick

MAKE YOUR HOME SPARKLE

Quartz counter tops will give your home an elegant, refined look that will make your kitchen and home sparkle. These pure natural quartz products offer a luxurious look, exceptional durability, a hygienic surface, and are low maintenance.

For Families On The Go

For families on the go, or those who like to entertain, quartz countertops are easy to clean and free you from time consuming upkeep of granite. Quartz's non porous surface never needs sealing and won't absorb stains or foster harmful bacteria. For those looking for the beauty and feel of granite, but need the superior performance of quartz, Home Works has a wide selection to meet your needs.

Four Outstanding Choices

Home Works carries four outstanding brands of quartz countertops: Hanstone, Cambria, CaesarStone, and Zodiaq. Each is composed of natural quartz with high quality polymer resin and pigment that ensure that the beauty and functionality of your countertops will last for years. While combining elegance and durability, each of our brands offer something different, giving our customers a wide selection of hue, feel and design to meet each person's distinctive tastes.

Easy To Maintain, Nationally Certified

Quartz is one of the hardest materials in nature and is resistant to scratches, chips and cracks. Unlike granite, laminates and solid surfaces, quartz countertops are non porous making them stain-resistant, heat-resistant and easy to maintain. This material is also resistant to most household cleaning products and is mold resistant. Our Cambria and Zodiaq lines are approved by the National Sanitation Foundation for commercial food preparation and splash zone.

All our quartz countertop manufacturers offer a 10 year warranty against product defects, and CaesarStone provides a Lifetime Limited Warranty.

HOME WORKS Can Help!

For more information on Home Works' lines of quartz countertops, contact one of our Kitchen Designers. For a limited time, Home Works is including a free undermount sink with a countertop purchase of more than 40 sq. ft. Home Works also provides design consultation, and will arrange for delivery and installation services.

