

## August Cookout Welcomes Home Doug Taylor

Along with a lot of great food, vendor support and customers joining us at our August 31 cookout, we also had the opportunity to welcome home Doug Taylor, the Executive Director for Habitat for Humanity in the Lafayette area.

Doug had just recently returned from an almost two year assignment in Haiti. There he helped the Haitian people recover from the wide spread hurricane damage it received three years earlier.

Doug took the time to address those attending the cook out and filled them in on what his team had accomplished in restoring and rebuilding homes destroyed by the hurricane. Questions on what building materials were used, what obstacles did you have to overcome, and where did building materials come from, were all answered by Doug.

Doug also commented, "It's great to be back in Lafayette after my time in Haiti. We made some significant

progress in rebuilding some of what was destroyed, but there is still a great deal to be done. I really appreciated all the support Habitat for Humanity has received from this community."

Tom Andrew also noted, "We have always been a big supporter of Habitat for Humanity and we are grateful to have Doug return to Lafayette."

Habitat for Humanity of Lafayette is an affiliate of Habitat for Humanity International, a nonprofit, ecumenical, Christian housing ministry. Since 1984 Habitat has built more than 230 homes in Tippecanoe, Ben-



Jim Andrew (L) and Tom Andrew (R) welcome Doug Taylor of Habitat for Humanity home from his 23 month stay in Haiti.

ton, Carroll, Fountain, Warren, and White Counties.

**Upcoming Cookout Schedule**  
Join us at our final 2012 cookout to be held on **Friday, October 26, 11 am to 1 pm** at our **Brady Lane location**.

### \$99 Gas Fireplace Tune Up, Detail Offer

Make sure your gas fireplace is safe and functional for you and the family to enjoy this winter. Home Works at Henry Poor is offering a complete gas fireplace cleaning and inspection service by our trained fireplace technician for just \$99.

We'll clean the gas orifices, pilot assembly, burner, glass and vacuum underneath the fireplace. We also inspect gas pressures, electrical connections, air intake settings and gas connections. If needed we will also do free touch-up painting and re-emberize the burner.

As part of this service (at an additional fee) we'll repair any broken or worn items, and even add on a fireplace blower if you wish.

Avoid more costly future problems. Let us do a complete gas fireplace tune up and have you prepared for the cold winter months ahead.

**Call Chuck Today ....**  
Our fireplace technician Chuck Mooney can be reached at **765-474-1388** or email him at [cmooney@henrypoor.com](mailto:cmooney@henrypoor.com) to schedule your tune up today!

### We're Looking For Your Ideas

What topics would you like to see Henry Poor Lumber cover in future "Lunch & Learn" programs?

- Window Installation?
- Energy Efficient Products?
- Siding/Trim Installs?
- Home Remodeling Trends?
- New Products?
- Code Issues?

Send Jay your ideas/suggestions at [jandrew@henrypoor.com](mailto:jandrew@henrypoor.com). Lunch & Learns will begin in January.

## Wabash National Awards Outstanding Suppliers



Tom Andrew receives a Supplier Award from Wabash National's Barbara Mankovich.

At Wabash National's annual supplier conference held on September 20<sup>th</sup>, Henry Poor Lumber was one of nineteen suppliers who received awards for exceptional performance.

Sixteen suppliers including Henry Poor Lumber received the Platinum Award given for excellence in supply chain performance delivery, quality, cost and innovation. Henry Poor also received this recognition in 2011.

Dick Giromini, Wabash National Corporation president and CEO stated, "This select group of recognized suppliers has gone above and beyond to demonstrate leadership, which allows Wabash National to keep industries moving forward."

Henry Poor provides custom wood packaging materials for industrial crates and pallets to Wabash National. Tom Andrew, who attended the supplier conference, commented, "It is always nice to be recognized for all the hard work

everyone contributes to building these specialty crates and making them to the right specifications and meeting the customer's schedules."

Nearly 350 attendees including representatives from more than 165 supplier organizations were present for the conference held at the Wabash National Ehrlich Innovation Center.

### Innovative EdenPURE Heaters On Sale

GEN2 Model \$197.00  
GEN3 Model \$297.00

Safe  
Efficient  
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Henry Poor  
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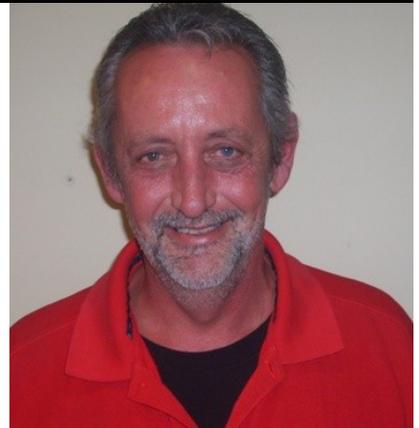
### Bryan McCoy Fills Utility Role

Bryan is one of the senior members of the Henry Poor sales support staff. Bryan has been in the lumber and building materials business for many years with a total of nine of those being at Henry Poor Lumber. Bryan started with Henry Poor at the South River Road location, worked briefly at the Henry Poor Westside store, before moving to the current Brady Lane operation about three years ago.

Bryan considers himself to be a utility player covering all aspects of a customer's request by providing estimates, filling orders, handling

questions from both current and walk-in customers, and supporting the outside sales team. The best part of the job according to Bryan is working with Henry Poor's customers. Bryan states, "I know 90% of the customers that come into our store by name. Because we have worked with them for awhile, we know what they expect and how best to meet their needs. This is a level of attention they don't get anywhere else."

In his time off work, Bryan, who is the father of six children, likes to hang out with his six grandchildren by taking them to the park, pool and



Bryan McCoy

wherever they want to go. Sounds like Bryan's utility player skills come in handy both at work and at home.

### Henry Poor Lumber Home Works at Henry Poor

3315 Brady Lane,  
Lafayette, IN 47909  
(765) 474-1388  
[www.henrypoor.com](http://www.henrypoor.com)

**Summer Hours**  
7:00 AM-5:30 PM M-F  
8:00 AM-1:00 PM Saturday

### Flooring Express

2665 Maple Point Ln  
Lafayette, IN 47905  
(765) 447-4663  
[www.flooringexpress.com](http://www.flooringexpress.com)  
[brandsource.biz/](http://brandsource.biz/)

**Store Hours**  
8:30 AM—6:30 PM M-F  
10:00 AM—4:00 PM SAT