



## Vendor Representatives Make for a Great Lunch

Everyone likes a good meal, but when you can combine good food with the opportunity to learn about new products that will help you on the job, the time spent eating really pays off.

At each month's cookout held at Henry Poor Lumber, guests are encouraged to spend a few minutes with representatives from the



**Azek Pavers**



manufacturers who have their newest products on display. These companies help sponsor the cookout and are a big reason each cookout is such a success.

and enlightened our guests on the many merits of their products.

All of us at Henry Poor greatly appreciate the time our vendors take to participate in

In our first two cookouts Guardian Products, Fiberon Decking, Senco Tools, Azek Pavers, FastenMaster and Therma Tru Doors have joined the fun



these opportunities to demonstrate new products and services that are available to help our customers be more productive in their jobs.



So the next time you attend one of our cookouts, take a minute to learn something new and thank our suppliers for their time and support.



## Business After Hours A Big Hit

Flooring Express hosted the Greater Lafayette Commerce's Business After Hours event on April 17<sup>th</sup>.



L-R: Jim Andrew, Joe Seaman and Tom Andrew at Business After Hours.

Local business men and women had the opportunity to spend time networking and seeing some of the changes that have taken place at Flooring Express.

Jim Andrew noted, "It's important for local businesses to learn from each other. This type of an event allows us to share ideas and to show others a little of what Flooring Express is doing. It is also a great opportunity to just relax and talk to others in the local business community."

## Taking One for the Team

On a cool April day, Jay Andrew waited to see who could hit the target with a tennis ball shot from a modified pneumatic nail gun. Guess how many times Jay was dunked.



**Decking Sale!**  
Going On NOW

12 MONTHS  
Interest FREE\*



Prices starting at

**\$276**  
/ Lineal Foot

5 Beautiful Colors in Stock to Choose From!

## Finding Ways to Support the Community

**Rolling Up Our Sleeves** May 17<sup>th</sup> found a number of Henry Poor customers and employees rolling up their sleeves to contribute to our blood drive held in conjunction with our May cookout. The Indiana Blood Center brought their Bloodmobile to Henry Poor Lumber making it convenient for those wanting to contribute. As always we want to thank each donor and we look forward to doing it again in October.



The recent BAGL Builders Luncheon held on May 23<sup>rd</sup> was sponsored by Henry Poor Lumber and Flooring Express. The featured speaker was Jud Motsenbocker from Jud Construction located in Muncie, IN.

**BAGL Event Focuses on Profits** The recent BAGL Builders Luncheon held on May 23<sup>rd</sup> was sponsored by Henry Poor Lumber and Flooring Express. The featured speaker was Jud Motsenbocker from Jud Construction located in Muncie, IN.

Jud talked to the local builders and remodelers about how to organize your business for more profit. It was an entertaining lunch as those in attendance at Sgt Prestons will attest. Thanks again to all those who took part.



**Paint the Rain for the Wabash** Henry Poor has also gotten behind the Wabash River Enhancement Corp.'s Paint the Rain campaign. This unique and educational endeavor encourages those in our community to learn more about how to enhance the water quality of the



Wabash River and conserve our natural resources. Sponsors purchase rain barrels and then decorate them anyway they wish. Ultimately the barrels will be auctioned off in September to raise money for ongoing programs.

**Making Lemonade** Lemonade Day, which is sponsored by Greater Lafayette Commerce, is designed to help kids learn the basics of running their own business. Each participant must raise money to build their stand, produce a product, promote it, and ultimately make a profit. This year Henry Poor Lumber donated two pre constructed "lemonade stands" to be used during the event.

**Henry Poor Lumber Summer Hours**

7:00 AM-5:30 PM M-F  
8:00 AM - 1:00 PM Saturday

## Leroy Deardurff – Customer Service in Every Delivery

Like FedEx or UPS, Leroy Deardurff can be counted on to deliver products from Henry Poor Lumber and Flooring Express to your home or job site on time and efficiently. This can include everything from cabinets to doors, windows, interior trim, carpet and lumber.

Leroy enjoys delivering building materials to his many customers. In his role Leroy emphasizes customer service by accommodating the customer's requests and meeting their schedules, ensuring that deliveries are complete and in good condition, and addressing any product concerns.

**Home Away From Home** Leroy grew up in Morocco, Indiana, where he joined the Army upon graduating from high school and was stationed for three years at Fort Waynewright, Alaska. Leroy said, "I enjoyed my time in Alaska. I'd like to go back and see more of the state some day." After his honorable discharge from the Army, he moved to Lafayette, settled down, and in September 2011 started with Henry Poor.

Leroy enjoys working with the group of guys at Henry Poor Lumber and notes that Henry Poor is his "home away from home".

Leroy spends his non working hours with his wife and two daughters, Lillie and Janessa. He is a big NASCAR and Dale Earnhardt Jr. fan, and he also helps coach his daughter's soccer team.



Leroy "Poptart" Deardurff

### Henry Poor Lumber

3315 Brady Lane,  
Lafayette, IN 47909  
(765) 474-1388  
[www.henrypoor.com](http://www.henrypoor.com)

**Store Hours**  
7:00 AM-5:30 PM M-F  
Sat: 8:00 AM-1:00 PM  
Closed Sunday

### Flooring Express

2665 Maple Point Ln  
Lafayette, IN 47905  
(765) 447-4663  
[www.flooringexp.com](http://www.flooringexp.com)

**Store Hours**  
8:30 AM—6:30 PM M-F  
10:00 AM—4:00 PM SAT