

February 2011

**HENRY  
POOR**  
More Than A  
**LUMBER CO.**

(765) 474-1388  
www.henrypoor.com

HENRY POOR LUMBER CO.  
HOME WORKS

The Yardstick

## Paslode Demos Newest Nail Gun Technology

Henry Poor and Paslode teamed up on January 13 to give a number of local builders and contractors a look at some of Paslode's newest products. During this event Jack Frisby from Pasalode/National Nail answered questions and demonstrated the latest in nail gun technology. Featured were new cordless roofing and framing nailers, a more powerful 30° framing nailer, and a new cap stapler. For those present they had the opportunity to trade in their

old models and get the latest models at discounted prices.

Henry Poor also provided lunch for the 20+ visitors and handed out a \$100 gift certificate. Everyone would like to thank Susan Kirks for coordinating all the details and Paslode for sponsoring this event. We look



**Paslode's Jack Frisby (center) shows the latest in nail gun technology to his guests.**

forward to hosting future Lunch and Learn programs at Henry Poor.

## Henry Poor Lumber Hosts Students Visit



**Students from Faith Christian tour Henry Poor.**

At the beginning of the second semester the students at Faith Christian School are encouraged to take part in a two week program that gives them first-hand experience in different job occupations. As part of

on construction management for 16 aspiring builders.

The participating students each had the opportunity to do some small scale building, draw up their own blueprints, visit job sites and get

this program Pat Richard, President of Spire Group, and the father of three children who attend Faith Christian, conducted a two week class

a tour of Henry Poor and their mill. Pat, who has been in the construction business for 24 years, commented "The students were able see the many aspects of a construction project from initial design, to what materials are used, to the actual building process." He also felt they had the most fun when they created their own drawings and plans.

Pat, and all the students from Faith Christian, would like to thank Henry Poor for hosting the tour and their donation of materials for their projects.

## Commodity Report— February 2011

Lumber and panel markets have been active since Jan. 1 in anticipation of a large offshore purchase by China which is putting upward pressure on the lumber and futures markets. Projections indicate that demand in China will continue to surge through 2011. Exports to other destinations along the Pacific Rim will also be strong in 2011. Rebuilding of Haiti will continue to boost demand for Southern

Pine products. Even with less activity in our own markets global demand is pushing prices upward.

### SPF 2X4 & 2x6

Weather and US housing starts have somewhat cooled current demand and prices. We will see increases as the weather breaks and we move closer to spring.

### OSB

Sales dragged with the weather to blame. The mar-

## By Jim Andrew

ket will be controlled by the mills as they reduce output and hold or increase prices.

Please continue to monitor current quotes as we anticipate increases as we move toward spring. The continued strength in the price of oil may also affect the cost of transportation and oil related items, such as vinyl and shingles. Please call for current pricing and updates on the markets. Thank You.

**SALE** High Efficiency Wood Stoves Now Only \$899.00

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(765) 447-4663

www.homeworksindiana.com

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## Regency Cabinet Line Now In Stock

Home Works is now stocking the popular line of Regency Cabinets in many sizes of base, wall and vanity cabinets, as well as



Regency Cabinets On Display at Home Works

trim pieces, panels and other accessories. We have two colors of poplar, flat panel door style available for immediate shipment.

Regency offers a broad offering of kitchen, bath and office cabinetry in many styles and colors. Regency

Cabinets can meet the needs of homeowners, contractors, apartment owners, kitchen designers and custom builders looking for an attractive, affordable line of cabinets. With its superior look and construction to similar entry level cabinets, Regency pro-

vides an array of options to address a wide range of customer requirements. All at great prices! For anyone needing something special we can order other door styles and color options directly from the manufacturer.

Come see our new Regency Cabinet Display at the Home Works Showroom and check out all the exciting possibilities.

### Knowledgeable Specialists to Assist You in Choosing What You Need

We realize that picking the right style and colors of cabinetry that are just right for your home or office can be a challenge. Let one of our cabinet specialists help to determine what will work best in your space and within your budget. Our Home Works' specialists will work with your goals and ideas and find just the right product for you. If you need help with installation, we can point you in the right direction to find a knowledgeable and skilled local contractor.

### Home Works Profile:

#### Steve McAtee .... Making It All Fit



Steve McAtee

Steve McAtee is in his eleventh year of helping Home Works' customers fit all the pieces together as they create their dream kitchen and bathrooms. Steve works with customers to select cabinets and counter-

tops that fit their needs and tastes and provides the attention necessary to select and install the products properly.

ponents that give a custom look without adding to the cost of the project.

Steve has also been very involved in Home Works' support of Habitat for Humanity. His expertise has been applied to Habitat's new homes, restored homes damaged by flooding, and their "environmentally-friendly" homes. He works closely with the construction crews to match blueprint requirements and provide the materials and support necessary. Steve commented, "I enjoy providing whatever service is needed to insure that the Habitat homes are built to their standards and within budget."

Over his long career in this industry Steve has worked hand in hand with customers and suppliers to meet the challenges of fitting cabinets and countertops into some tight and unusual configurations. By being creative he can often utilize standard com-

A resident of Lafayette for the past 22 years, Steve and his wife have two married sons and a daughter who is still in high school. They also have five grandchildren. When not playing with the grandkids Steve enjoys watching football and basketball games.

### Customer Appreciation Drawings

Enter Henry Poor and Home Works monthly drawing and win movie tickets, restaurant gift cards, and other fun items. Just stop by and drop off a business card or fill out our handy form. Hope to see you soon!

