



## Henry Poor Hosts Successful Blood Drive

The Indiana Blood Center held its annual blood drive at Henry Poor Lumber on October 26. It was a huge success with 22 donors taking time to give a pint of blood and take this opportunity to help replenish the local area blood banks. Their contributions help save the lives of individuals needing blood transfusions due to disease or accidents.

Coordinated by Breyanna Turner and hosted by Debbie Davis those donating blood were kept on schedule and each received a free movie pass. The blood drive ran from 10 am to 2 pm as donors climbed aboard the IBC's Bloodmobile located in the Henry Poor Lumber parking lot.

The Indiana Blood Center was so excited with the strong turnout that they have asked Henry Poor if they can come twice next year. Right now we'll plan to host the Bloodmobile in the spring and fall at our first and last cookouts.

We'd like to thank everyone who took the time to donate to this great community service project. We hope you can help us out again in 2013.

We'd also like to thank all those who attended our summertime



Michael Daugherty of Abstract Technology Group donates blood with some help from the specialists of the Indiana Blood Center.

cookouts. We had a great time visiting and getting to know you better.

## Pence Holds Campaign Rally At Henry Poor Lumber

Against the backdrop of shelves of building materials, Congressman Mike Pence spoke about building the future of Indiana to a crowd of about 50 enthusiastic supporters. Accompanied by his wife, Karen, and son, Michael, Pence was visiting Lafayette on November 2 as part of his Big Red Truck Tour.

Pence who was seeking the Governor's spot in the November 6 election, thanked Jim, Laura and Jay Andrew for hosting their stop and encouraged his supporters to help get out the vote and do all they could to get the Republican ticket into office.

With WLFI TV on the scene other local candidates took the opportunity to speak briefly to the audience. This included state representatives Tim Brown and Randy Truitt, and State Attorney General Greg Zoeller.



At the Mike Pence Campaign Rally (L-R): Mike Pence, Karen Pence, Laura Andrew, Jim Andrew and Jay Andrew

Based on the election results it appears that the campaign stop at

Henry Poor helped put Pence over the top on his way to being elected our next Governor.

# SALE

**Eco Choice  
Wood Burning  
Stove - \$699**



**Gas Fireplace  
Detail and Tune Up  
Just \$99**  
Make an appointment today!

# Henry Poor Lumber Attends 2012 Executive Council on Construction Supply

Jay and Tom Andrew, along with Jeff Renie of Henry Poor Lumber, recently took part in the 2012 Executive Council on Construction Supply held October 3 – 5, in Phoenix, AZ. This group is comprised of 40 non competing construction suppliers from across North America. During their meetings the participants review industry trends, discuss innovative business practices, share ideas, and tour a local building materials supplier.

Jay, Tom and Jeff participated in general industry sessions, panel discussions and breakout sessions where they had the opportunity to learn what other suppliers were doing in their industry. Jay remarked, "This group brings innovative thinkers together to study the marketplace, identify emerging opportunities, and develop strategies to capitalize on them."

As part of this conference the participants had an opportunity to tour Alliance Lumber located in Phoenix. This firm specialized in providing lumber to high volume jobs by focusing on jobsite support including large supplies of product, plenty of trucks, as well as engineering, manufacturing and sales support.

Jay's assessment of these meetings were, "They helped us focus on efficiencies and most importantly on innovation. Every product, every service and every efficiency improvement has a life cycle. We are able to discuss and spot the trends before everyone



Tom Andrew, Jay Andrew and Jeff Renie recently took part in the Executive Council on Construction Supply.

jumps on the bandwagon and squeezes the profit out."

Tom and Jeff agreed that the conference encouraged them to think differently about their business.

## Miller, Benner Attend Windsor Products Training

Eric Miller and Ted Benner of Henry Poor Lumber took part in Windsor Window and Doors factory training held on November 6 – 7 in Des Moines, IA. The two day program included product training, factory tours, and updates on new product development.



Eric Miller

As part of the itinerary Eric and Ted had an opportunity to meet with a number of the Windsor Window marketing and product development

staff who were interested in their experience with their products and ideas they had on product improvements.

Ted Benner commented, "It was a very interesting trip. I really enjoyed getting to see firsthand how the Windsor products are manufactured and learning more about current and new product lines. It was well worth the time to go and learn more about Windsor's operations."



Ted Benner

## Adopted Angels Could Use Your Help

During the Christmas season, Henry Poor, Home Works and Flooring Express will be supporting a family in the Adopted Angels program.

This organization matches less fortunate families with local companies who provide gifts for family members. The family we're supporting includes girl's ages 9 and 3 months; and boys ages 3 and 1.

If you'd like to help us out just stop by Henry Poor for a list of items needed and where to drop them off prior to December 13th.

## Henry Poor Lumber Home Works at Henry Poor

3315 Brady Lane,  
Lafayette, IN 47909  
(765) 474-1388  
[www.henrypoor.com](http://www.henrypoor.com)

**Summer Hours**  
7:00 AM-5:30 PM M-F  
8:00 AM-1:00 PM Saturday

## Flooring Express

2665 Maple Point Ln  
Lafayette, IN 47905  
(765) 447-4663  
[www.flooringexpress.brandsource.biz/](http://www.flooringexpress.brandsource.biz/)

**Store Hours**  
8:30 AM—6:30 PM M-F  
10:00 AM—4:00 PM SAT