

December 2011

**HENRY
POOR**
More Than A
LUMBER CO.

(765) 474-1388
www.henrypoor.com

HENRY POOR LUMBER CO.
HOME WORKS AT HENRY POOR

The Yardstick

New Locations Celebrate Ribbon Cuttings



The entire Flooring Express team joins City Councilman Rick Cornstobble (front row w/ tie) at the ribbon cutting ceremony.

Both “Home Works at Henry Poor” and the new Flooring Express store celebrated ribbon cutting ceremonies that were sponsored by Greater Lafayette Commerce (GLC). Both events attracted good crowds as they were excited to “check out” all the changes that had taken place.

The “Home Works at Henry Poor” ceremony was held October 18 at the newly remodeled location on Brady Lane. Jim and Tom Andrew were on hand to welcome the visitors and accept new business certificates from State Representative Sheila Klinger. Jim

thanked all those who helped make this possible and just how much the HW@HP team appreciated the community’s support.

Flooring Express held its ribbon cutting event on November 22 at its recently renovated facility next to Kittles and across from the Mall. This revamped

30,000 sq. ft. showroom allows customers to come in and view a large selection of carpet, hardwood, vinyl and tile flooring. Jay Andrew and T.J. Schwartzel spoke about the path that had led them to pursuing this new flooring center concept and how their goal was to better serve their customers. GLC’s Resa Hodnett presented the entire Flooring Express staff with their first dollar, and Rick Cornstobble spoke on behalf of our local and state governments on the importance of small businesses in our community. Everyone enjoyed the refreshments and visiting with other GLC members.



(L-R) Jim Andrew, Susan Kirts, Tom Andrew and Lafayette Mayor Tony Roswarski cut the ribbon at Home Works at Henry Poor.

Henry Poor Lumber Recognized As Top Supplier

Wabash National, North America’s largest trailer manufacturer, recognized its top suppliers during its annual supplier conference. Henry Poor Lumber was one of 13 companies that received the platinum award for excellence in supply chain performance, delivery, quality, cost and innovation.

Wabash National CEO Dick Giromini congratulated the recipients and remarked,

“We sincerely thank key suppliers for keeping pace in this unprecedented operating environment and responding to the needs of our customers.”

Tom Andrew commented, “It is an honor for Henry Poor Lumber to be recognized with the other key suppliers. We truly ap-



Wabash National CEO Dick Giromini (L) and CFO Mark Weber recognize Tom Andrew at the Supplier Conference.

preciate the support of all those we work with at Wabash National.”

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Henry Poor Hosts BAGL and NARI Events

Recently "Home Works at Henry Poor" hosted the October monthly meeting of the Builder's Association of Greater Lafayette. A large group attended to see the newly remodeled showroom and to mix and mingle with other members. This organization promotes the interests of Lafayette area builders and contractors. Henry Poor Lumber and "Home Works at Henry Poor" work closely with many of these companies to supply building materials for their projects.



(L-R) Rachael Davis, Jim Andrew, Grant Giese and Jennifer Corns at the BAGL event.

The local chapter of the National Association



(L-R) Ella Jo Williams, Andy Switzer, Ken Dismore, Tom Andrew, Bob Talbott and Rodney Troxel at their monthly NARI meeting.

of the Remodeling Industry (NARI) held its November meeting at Henry Poor Lumber to discuss ideas on how to promote the interests of their associates. Tom Andrew noted, "We enjoy and look forward to having these groups visit our facilities. It allows us to better understand their needs and challenges, and how best to work with our customers in these organizations."

Meet You At "The Remodeled" Arni's



Arni's new reception area.

The Flooring Express commercial flooring team of Dave and Margaret Lemon worked closely with Arni's Brad Cohen as he directed the remodeling of the Arni's restaurant at Market

Square. The Lemons provided recommendations on the flooring choices for the expanded reception foyer and hallway, and the refurbished main dining room. In the foyer Florida Tile-High Definition porcelain

ceramic tile was chosen and for the dining area Mohawk commercial carpet tile was installed.

We'd like to thank Link Management for selecting us for this project and the folks at Arni's for being so easy to work with. Stop by and see how great the remodeled Arni's at Market



(L-R) Margaret Lemon, Brad Cohen and Dave Lemon upon the completion of the Arni's project changes.

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Commodity Update Online

For a complete look at today's lumber markets go to [ProSales Online](http://ProSalesOnline.com) where there is current information on a number of topics related to our industry. Don't forget to call us at 765-426-0399 for current pricing and how industry trends are impacting us locally.