

December 2010

**HENRY POOR**  
More Than A  
**LUMBER CO.**

(765) 474-1388  
www.henrypoor.com

HENRY POOR LUMBER CO.  
HOME WORKS

The Yardstick

## A Lasting Memorial to Scott Ferdinand



The Andrews, Jay, Jim and Tom, join the Ferdinands, Connor, Jennifer, Kevin, Mary Helen and Lee Wayne in front of the memorial.

A small ceremony was held on October 22 to remember former Henry Poor employee, Scott Ferdinand, who passed away on Febru-

ary 8. A maple tree and plaque were placed on the NW corner of the Henry Poor property on Brady Lane as a memorial.

All the Henry Poor employees were joined by Scott's wife, Jennifer, his two sons, Connor and Kevin, Scott's parents, and other family friends. Jim

and Jay Andrew, along with the family, reflected on what Scott had meant to them personally. They and others at Henry Poor will miss Scott's dedication, enthusiasm, and kind heartedness. The plaque placed at the foot of the tree reads, "In Memory of a Friend whose Commitment, Enthusiasm and Kindness were an Inspiration to his Henry Poor Family."

Donations to the Scott Ferdinand Benefit Account are still being accepted at the Bank of Wolcott, P.O. Box 336, Wolcott, IN 47995.

## Henry Poor Lumber Hosts Local Scout Pack

Learning about woodworking and hand tools are two of the requirements for the Cub Scouts in Pack 3324 from Cole Elementary School. Den Leader Breyanna Turner arranged to have her scouts visit Henry Poor's facility recently to complete their woodworking projects. Jay Andrew demonstrated the different tools and their use and showed

them the HP mill. The Scouts worked on making picture frames under the direction of Jay, Breyanna, Chris and Debbie Stephenson and Heather Synesael.

Breyanna commented, "It was really nice to be able to show the kids the mill and use the Henry



(L-R) Scouts Richard Turner, Drew Pucka and Joshua Stephenson

Poor facilities. The kids had a lot of fun."

## Commodity Report— December 2010

Lumber and panel markets are slow as we move into the holidays. Producers and retailers are focused on depleting inventories to minimize taxes. Offshore sales to China were still steady to active, putting upward pressure on the market.

Spruce-Pine-Fir 2x4, 2x6 & Stud prices were unchanged. Those shipping promptly had strong demand.

Southern Pine 2x8,10,12 and Treated mills were unable to maintain higher pric-

ing as production is running ahead of demand.

Treated timbers, 4x4's, Radius Edge Decking continued to be in short supply with prices moving higher.

OSB sales were thin but prices remained firm to slightly higher. Low inventories may lead to the same runaway market we witnessed early in 2010.

Southern Plywood pricing held firm with 1/2 inch 4 ply orders out to week of 12-13.

## By Jim Andrew

Between now and year end we see a solid market with little change. We anticipate a strong lumber market in the first quarter of 2010. For those with estimates out we can update them so you won't be caught short on price or product. Please let us know future needs so we can protect your pricing as we move into the new year.

**Henry Poor Lumber  
Winter Hours**  
7:00 AM-5:30 PM M-F  
Closed Saturday until 4/2/11

**SALE**

*Eden Pure Heaters Only \$289*

*Gift certificates from Henry Poor make great stocking stuffers!*

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(765) 447-4663

www.homeworksindiana.com

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## Home Works Unveils New Cabinet Displays

Home Works has just completed new displays highlighting their line of Medallion Cabinetry. These feature a euro-style kitchen, a contemporary transitional kitchen, and a new coffee and bar display. Finishes include maple, cherry, knotty alder, hickory, quarter-sawn oak and red oak. Decorative hardware and accessories, islands to fit any kitchen, and wood hoods that are fully functional and highly decorative are also offered.



Stop by and see what Home Works has to offer. One of our associates will be happy to show you around and provide each visitor with a Medallion Cabinetry Catalog and De-

sign Guide. Our video presentation at [www.henrypoor.com](http://www.henrypoor.com) has more details. We're running a special on all Medallion Cabinet purchases for the next few days, so come in and take part in these savings.



Medallion's Euro-style Kitchen Display

## Businesses Network at Home Work's Event

Home Works served as host to the Lafayette area BNI business network gathering held October 28. Approximately 40 local business owners and staff enjoyed the opportu-



HW's Alicia Kelly (R) serves a BNI guest.

nity to make new contacts and reconnect with other BNI members. Everyone attending the event enjoyed the food and refresh-

ments provided by The Trails and Peoples Brewery.

Each guest had the chance to see our showroom and get a better idea of all that Home Works has to offer. The goal of BNI is for local businesses to support each other through lead sharing and referrals. Henry Poor and Home Works have been active participants in BNI for the past three years.

Jim Andrew commented, "I enjoyed meeting these local entrepreneurs and learning about their businesses. We need to all support each other in this community."

For anyone interested in learning more about BNI, please contact [Jay Andrew](#).

## Henry Poor/Home Works Sponsor Young Racer

This past Labor Day weekend, Hannah Hostetter, 13 year old driver of the #28 Dirt Poor Motorsports entry sponsored by Henry Poor Lumber and Home Works competed in the two day 26<sup>th</sup> Annual Indiana State Dirt Championships for racing go karts at Ben Hur Speedway in Crawfordsville, IN.

Hannah competed well but was caught up in an early race collision that cost her time and position. Her fastest race lap was a 19.4 second lap, over 60 mph, as Hannah managed to finish the 15 lap feature in 11<sup>th</sup> place. A huge thank you goes out to Jay Andrew and our friends at Henry Poor Lumber/Home Works

for the sponsoring the #28 kart for the past two years.



Hannah Hostetter at the State Championships