



## Business After Hours Hosted by Henry Poor Lumber

Encouraging the local community to visit your place of business is always a good idea ... especially when you have new products and people for them to see and meet. Henry Poor Lumber hosted the Greater Lafayette Commerce's Business After Hours event on February 20<sup>th</sup> at its Brady Lane location.

A large crowd took advantage of the opportunity to visit Henry Poor Lumber and to network with other local business professionals. Jim Andrew commented, "It was great to see so many customers and



A large crowd mingled at the Business After Hours event held at Henry Poor Lumber.

friends stop by. We always enjoy the chance to visit and hear more about their activities."

Resa Hodnett, Greater Lafayette Commerce's Program Manager, remarked, "We always appreciate it when businesses in our community hold Business After Hour activities. Henry Poor does a very nice job of hosting this event."

### Take Your Own Tour

If you weren't able to make the Business After Hours' event, take a minute to watch Tom Andrew give you a quick tour of the facilities by clicking on our Video Tour. Or better yet, come by our location on Brady Lane and see first hand all we have to offer.



## Henry Poor Sponsors BAGL Meeting

The Builder Association of Greater Lafayette held its General Membership meeting on March 12 at the



L-R: Jay Andrew, County Building Commissioner Ken Brown, Tom Andrew and BAGL President Andy Haste.

Best Western Hotel in Lafayette. The special guest for the evening, Tippecanoe County Building Commissioner Ken Brown, covered a number of new policies and procedures that affect residential permits and inspection schedules.

The meeting included a meal sponsored by Henry Poor Lumber. Jay Andrew commented, "It's always good when we can get the local builders together to hear their ideas and concerns. We enjoyed having the opportunity to see many of our customers and to hear what Ken had to say."

## Going Live April 8

The big day is at hand as Henry Poor Lumber and Flooring Express go live with our new computer operating system on Monday, April 8.



We appreciate all the support we have received from many of you as we updated our customer records to prepare for our transition.

Our new system will allow us to more efficiently run our business and serve you. Please contact Breyanna Turner at [btturner@henrypoor.com](mailto:btturner@henrypoor.com) with any questions regarding our new system.

**SALE**

**AZEK**  
VAST PAVERS

**\$8.66** /SQ FT

In Stock:  
Boardwalk  
Redwood

April  
2013

## Building & Remodeling Show Big Success



“We had a lot of visitors to our booth at the Home Building and Remodeling Show this year who checked out our cabinets, counter top and flooring displays,” noted Linda Ragan, a Sales Specialist at Henry Poor Lumber. “It is important to show the community that Henry Poor Lumber offers much more than just building materials. At this event we were able to demonstrate that we are more than a lumber company,” remarked Linda.

The Henry Poor Lumber and Flooring Express booth highlighted its cabinet and flooring offerings and received favorable comments from several of the attendees who stopped

by the booth. The diverse crowd was comprised of many current and prospective customers.

One of the advantages of the Building and Remodeling Show is the wide of variety of vendors exhibiting. Many of these suppliers are currently working with Henry Poor Lumber and Flooring Express. Because of this it was easy to refer attendees to other exhibitors in order to help them get the answers they were seeking.

The Henry Poor booth was manned by the sales specialists from Henry Poor Lumber and Flooring Express throughout the two day event held March 9 -10 at the Tippecanoe Fairgrounds. Everyone enjoyed the opportunity to discuss each visitor’s ideas

and provide them with insight on how to get their project started.

For anyone who would like to learn more about what Henry Poor Lumber and Flooring Express have to offer visit our website at [“Your Building and Remodeling Show Place”](http://YourBuildingandRemodelingShowPlace.com).



Greeting visitors at the Henry Poor Lumber and Flooring Express booth are Ron Thomas and Linda Ragan.

### Join The Fun Our Cookouts Are Back

Come take a “shot” at putting Jay Andrew in the Dunk Tank at our first 2013 Henry Poor Lumber Cookout. Don’t miss out on a hearty meal and a chance to learn more about some great new products.

**April 26, 11 am - 1 pm**  
**Henry Poor Lumber**  
**Brady Lane, Lafayette**  
**Sponsors this month:**  
**Guardian and Fiberon**  
**Decking; Hahn Systems and**  
**Senco Tools**

### Lumber Prices Continue To Soar

Sustained growth in the U.S. housing market is revitalizing one of the industries hardest hit by the global economic and financial crisis.

As a result lumber prices are soaring in the U.S. -- up a stunning 40 per cent over the past year. In spite of weak pulp and paper prices, the forestry index is up 22 per cent over year-ago levels.

A recent Huffington Post article noted plywood prices are up between 20 and 30 per cent, depending on the source. OSB prices have more than doubled in the past 12 months to \$415 per thousand sq. ft. Where are market prices going?

According to Matt Layman of Layman’s Lumber Guide, the lumber market peaks when the market becomes over bought or over supplied. Neither of those conditions is imminent.

With lumber prices changing so rapidly it makes pricing future jobs more difficult. So call us at **765-474-1388** for up-to-date pricing for current and upcoming projects. We’ll provide you the best information available.

**Henry Poor Lumber**  
**Summer Hours (Beginning 4-6)**  
7:00 AM-5:30 PM M-F  
8:00 AM - 1:00 PM Saturday

### Henry Poor Lumber Home Works at Henry Poor

3315 Brady Lane,  
Lafayette, IN 47909  
(765) 474-1388  
[www.henrypoor.com](http://www.henrypoor.com)

**Store Hours**  
7:00 AM-5:30 PM M-F  
Sat: 8:00 AM-1:00 PM  
Closed Sunday

### Flooring Express

2665 Maple Point Ln  
Lafayette, IN 47905  
(765) 447-4663  
[www.flooringexp.com](http://www.flooringexp.com)

**Store Hours**  
8:30 AM—6:30 PM M-F  
10:00 AM—4:00 PM SAT