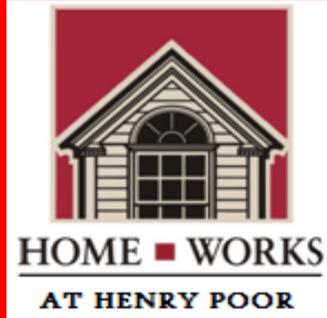


April 2012

HENRY POOR

More Than A
LUMBER CO.



Henry Poor Lumber
Home Works at Henry Poor
3315 Brady Lane,
Lafayette, IN 47909
(765) 474-1388
www.henrypoor.com

Summer Hours
7:00 AM-5:30 PM M-F
8:00 AM-1:00 PM Saturday

Flooring Express
2665 Maple Point Ln
Lafayette, IN 47905
(765) 474-1388
www.flooringexpress.brandsource.biz/

Store Hours
8:30 AM—6:30 PM M-F
10:00 AM—4:00 PM SAT

2012 Builder Show & Expo

Home Works at Henry Poor and Flooring Express took part this year's Builder Show & Expo sponsored by the Builders Association of Greater Lafayette and held on February 25 – 26.

This was a great opportunity to meet with a large number of visitors who were contemplating remodeling a kitchen or bath, fixing up their home's exterior, or even adding a deck. Each guest had a chance to speak with one of our trained product specialists to obtain ideas on how to get started and what their project might require. With the many other building trade suppliers in attendance, the visitors were able to cover all aspects of any project they were contemplating from kitchen cabinet selection, to security systems to lawn care.

Tom Andrew commented, "We had a great turnout for this year's show. There seemed to be more people who were ready to begin remodeling projects than we saw last year. We were able to talk to a number that appeared ready to start in the next couple of months."

The Home Works at Henry Poor and Flooring Express display highlighted their Kraftmaid kitchen cabinet line, a number of distinctive counter tops, and numerous flooring



(L_R) Cathy Neff, Susan Brutus and Linda Ragan greet guests at the Builder Expo.

options. Throughout the two days of the Expo all the Home Works and Flooring Express staff that took part had a great time and look forward to next year.

Henry Poor Cookouts Return In April

By popular demand the Henry Poor monthly cookouts will return beginning in April and running through October. With the generous support of our different suppliers, Henry Poor is looking forward to educating and feeding as many of you who can find time to stop by. Not only will you be treated to some expertly prepared food, but our vendors will be highlighting some great new products as well.

Mark Your Calendars

- April 20**
Guardeck/Tam Rail
- May 25**
Prime Source/Grip Rite
- June 29**
Boise Cascade
- July 27**
Guardian Products

- Aug 31** TBD
- Sept 28** TBD
- Oct 26** TBD



Henry Poor Lumber and Home Works Summer Hours (Beginning 4-7)

7:00 AM-5:30 PM M-F
8:00 AM - 1:00 PM Saturday

Commodity Update

For a complete look at today's lumber markets go to ProSales Online where there is current information on a number of topics related to our industry. Don't forget to call us at **765-426-0399** for current pricing and how industry trends are impacting us locally.

SALE

GRIP RITE BUILDER BOARD
\$57.98 per 38" x 100' Roll
Protect Floors From Paint, Dirt and Spills
During Construction, Moving and Home Projects

Your Local Hometown Personalized Service

At “Home Works at Henry Poor” the team of Susan Brutus and Linda Ragan strive to provide the personalized service that creates just the right look for your new home or remodeling project. Susan and Linda work closely with builders/remodelers, interior designers, architects, realtors and home owners to help in the selection of cabinets and countertops that fit their preferences for style, colors and features.

The process of determining what will work best for each customer starts with understanding the customer’s individual preferences. It also entails understanding the customer’s lifestyle. How will the new kitchen be used? For everyday use ... to entertain ... or cook elaborate meals? Taking all these factors into account will guide the recommendations that are made. Kristin Dimmich, who provides interior design services in the Lafayette area commented, “I enjoy working with Susan. She is always very helpful and is able to provide me with a number of choices for my projects.”

Susan and Linda have worked on projects in every area of the home including kitchens, bathrooms, laundry rooms, rec rooms and garages. Their knowledge of products and options make it easier for their customer to create the room they want with the look and features they are seeking. One memorable

project involved a \$25,000 master closet and another was a closet that required a special shelf so the owner’s cat could lie next to the window.

So the next time you need some advice on what will make your home stand out, just give Susan or Linda a call. They’ll be happy to help.



Susan Brutus (L) and Kristin Dimmich go over their different product options.

A Lifetime of Creating Specials Products — Jerret Schiery

Jerret Schiery noted that it seems he has been working with wood forever. For almost 36 years Jerret has been doing custom millwork for Henry Poor Lumber. Prior to coming to Henry Poor he worked as a carpenter for 10 years.

With the variety of projects Jerret is asked to do, every day is different and presents a unique challenge. His projects include building specialty windows, custom doors and cabinets, and often recreating wood molding for older homes that need a piece to match the original. Over the years he has worked on specialty items that have been shipped all over the United States and even Japan. Since 2001 Henry Poor Lumber has been supplying specially designed shutters for Texas Roadhouse restaurants in 46 dif-

ferent states.

Jerret has been married 45 years and has 3 children, 5 grandkids and 2 great grandchildren.

Contemplating retirement Jerret says his hobbies are “just taking it easy.” For someone who has been sawing, milling, and drilling for all these years, this sounds like plenty to us.



Jerret Schiery